

Training Title

MANAGING PERFORMANCE IN THE OIL, GAS & PETROCHEMICAL INDUSTRY

Training Duration

5 days

Training Venue and Dates

Managing Performance in the Oil, Gas & Petrochemical Industry	5	02nd to 6th February 2026	\$5,500	Cairo, Egypt.
--	----------	--	----------------	----------------------

Trainings will be conducted in any of the 4 or 5 star hotels.

Training Fees

- **5,500 US\$ per participant for Public Training includes Materials/Handouts, tea/coffee breaks, refreshments & Lunch.**

Training Certificate

Prolific Consultants FZE Certificate of Course Completion will be issued to all attendees.

COURSE OVERVIEW

COURSE DESCRIPTION

Most improvement plans are constantly failing due to the fragmented method of execution and alignment to the practitioner processes. Choosing a course in operational excellence will help sustain profitability and development within your business by implementing an excellent approach to growth.

Research within the oil and gas industry has shown that the global class operators enjoy many benefits, such as lower maintenance costs, facility reliability, lowered safety incidents, and improvement of the employees in the value-adding process.

This training program will give you the skills, knowledge, and trait competencies needed to help operational excellence and contribute to your company's bottom line, lowering variation, lead times, defects, cost, and waste in your activities.

COURSE OBJECTIVES:

The objectives of this training course are to enable professionals to:

- **Discover how to influence the business culture and control transformations to help activities in OPEX**
- **Learn how to choose the proper techniques and equipment within the improvement model**

- *Learn how to control operational performance with the use of balanced targets and measures*
- *Understand the importance of engaging the stakeholders to eliminate waste and maximize the entire value stream collectively*
- *Learn how to prioritize and associate the improvement processes with attaining the organization's strategic goals*
- *Learn how to choose the proper techniques and equipment within your growth model*
- *Discover how to analyze the voice of the client and the voice of the process to match client changes and operational needs*
- *Learn how to identify, link, and prioritize increased processes to the company goals*
- *Learn how to influence business culture and the staff trait to help operational excellence*

SUITABLE FOR:

The Operational Excellence: Managing Performance in the Oil, Gas, and Petrochemicals Industry Training Course is ideal for:

- *Technicians*
- *Engineers*
- *Field supervisors*
- *Business analysts*
- *Operations management people*
- *Supervisors*
- *Team leaders*
- *Quality professions*

TRAINING METHODOLOGY:

A highly interactive combination of lectures and discussion sessions will be managed to maximize the amount and quality of information and knowledge transfer. The sessions will start by raising the most relevant questions, and motivate everybody find the right answers. You will also be encouraged to raise your own questions and to share in the development of the right answers using your own analysis and experiences. Tests of multiple-choice type will be made available on daily basis to examine the effectiveness of delivering the course.

Very useful Course Materials will be given.

COURSE OUTLINE :-

DAY 1

Deployment of Strategy

- *Mission, vision, and Purpose*
- *Operational excellence technique*
- *Catch ball ideas in concept illustration and ownership transfer*
- *Aligning OPEX in the gas, petroleum, and gas industry*
- *Strategy mapping*

Process Excellence

- *Six Sigma technique- describe, measure, evaluate, increase, and manage*
- *Threat management*
- *Lean control*
- *Strategies and tools for problem-solving*
- *8-D issue-solving models*

Day 2

Performance Control

- *Key performance indicators*
- *Activity management*
- *Reviews of management*
- *Balanced scorecard*
- *Creation of the relevant gas and oil performance measures*

High-Performance Teams

- *Facilitation abilities*
- *Organization model*
- *Culture and values*
- *Coaching skills*
- *Control abilities*

Day 3

Monitoring and Tracking

- *Statistical activity management*
- *Level of the goal hierarchy*
- *Total productive control*
- *Management charts for variables and attributes*
- *General tool effectiveness*

Psychometrics, Testing, and Best Practices in Performance Appraisal

- *The four impacts illustrated*
- *The use and abuse of testing and psychometrics*
- *Ability and aptitude testing*
- *Ensuring your appraisal system is traditionally right*
- *The best individuals to recognize potential*

Day 4

Retention, Differentiation, and Motivation

- *Strategy execution and workforce differentiation*
- *Organization performance*
- *Talent control in your business*
- *Increasing the staff retention*

- *Knowing the motivation in psychology*
- *The causes of high performers leave*

Day 5

The Concept that Oil, Gas, and Petroleum Industry Needs for Excellence Performance

- *Overview of the performance excellence*
- *Good management method*
- *The case for reasonable control*
- *Preventing of silo mentality in your Business*
- *The six aspects of implementing excellence*
- *The advantages and disadvantages of vertical reasoning*

Case Studies, Last Day Review, Discussions & Pre & Post Assessments will be carried out.

.....